City of York Council	Committee Minutes
Meeting	Corporate and Scrutiny Management Committee (Calling In)
Date	16 September 2013
Present	Councillors Galvin (Chair), Horton, Jeffries, King, McIlveen, Steward, Burton (Substitute), Semlyen (Substitute) and Reid (Substitute)

Apologies Councillors Fraser, Potter and Runciman

In Attendance Councillors Crisp, Hyman and Taylor

14. Declarations of Interest

At this point in the meeting, Members were asked to declare any personal interests not included in the register of interests, any prejudicial interests or disclosable pecuniary interest which they might have in respect of the business on the agenda. None were declared.

15. Public Participation

It was reported that there had been two registrations to speak at the meeting under the Councils Public Participation Scheme.

Councillor Crisp expressed her support to the called in item: Closer Working with Leeds Bradford International Airport (LBIA) She stated that the campaign was for 1 years worth of advertising at LBIA to attract leisure, business and international visitors, inward investors and students to the City of York. The primary target airline would be British Airways (BA) which would increase inward investment enquiries bringing more employment opportunities to the City. She stated that the campaign was backed by Visit York and was a positive step to market and invest in the City.

Cllr Hyman expressed his concerns about the called in item. He supported the "call in" on the basis that the report to Cabinet on 3 September did not, in his opinion, present an appropriate business case or show comparisons to other suitable sites, such as railway stations or show clear figures just percentages.

He added that, in his opinion, it was the wrong time of year to be advertising at LBIA as their main airline Jet 2 would not be running at full capacity between November and February. He questioned whether any visitors to any regional, European or international airports actually read the advertisements about visiting other cities.

16. Minutes

Resolved: That the minutes of the last meeting of the Committee held on 12 August 2013 be confirmed as a correct record and signed by the Chair.

17. Called In Item: Closer Working with Leeds Bradford International Airport

Members received a report which asked them to consider the decisions made by the Cabinet on Tuesday 3 September 2013, in relation to closer working with Leeds Bradford International Airport (LBIA). The report to the meeting summarised the proposed promotional activity to be undertaken at LBIA as part of the city's efforts to maximise access to international markets.

Details of the Cabinet's decision was attached at Annex A to the report, with the original report to the Cabinet attached at Annex B. The decision had been called in by Councillors Aspden, D'Agorne and Taylor on the following grounds:

- 1. With a projected £3.7 million budget deficit and ongoing cuts to basic street level services we do not believe this should be a spending priority.
- 2. We are not convinced that the proposal represents value for money at the current time.
- 3. We do not believe that the criteria is in place to satisfactorily measure the effectiveness of this expenditure.
- 4. Despite claims by the Cabinet Leader in July 2012 that he was "in negotiations to secure direct transport links between the Airport and York", there is currently no link. The cost of this project would make more sense if such a

direct link existed and passengers could easily get from Leeds-Bradford to York.

Members were asked whether to confirm the decision (Option a) or to refer it back to Cabinet for re-consideration (Option b) as set out in the report.

Councillor Taylor addressed the meeting on behalf of the Calling-In members expressing concern at the cost and location of the advertising campaign and queried whether the chosen approach was the effective use of the funds allocated. In his opinion, targeting specific companies, such as American businesses, large law and accountancy firms and making use of the Science City York Journals would be more appropriate.

The Cabinet Member for Leisure, Culture & Social Inclusion responded, on behalf of the Cabinet Leader, who had not been able to attend the meeting, to the concerns raised and stated that the campaign had been designed to boost interest from both the business and leisure visitor economy by taking advantage of the Airports 450 flights per week. LBIA would offer the city the opportunity to advertise to a market of 2.7million passengers a year, from a catchment of 75 destinations, in over 25 international countries providing value for money. She stated that pending agreement with LBIA a customer survey would be prepared by officers to satisfactorily measure the effectiveness of the expenditure. She confirmed that work to secure a renewed transport link was in discussion with commercial operators.

A general debate ensued, during which the Cabinet Member and Officers responded to a range of issues raised broadly relating to the location, cost and analysis of the advertising campaign.

RESOLVED: That Option (a) identified in the report be

approved and that the decision of the

Cabinet be confirmed.

REASON: In accordance with the requirements of

the Council's Constitution.

Cllr J Galvin, Chair

[The meeting started at 5.30 pm and finished at 6.20 pm].